

Issue 137 - October 2012

THE

# PIONEER

THE MAGAZINE OF QATARGAS OPERATING COMPANY LIMITED

LIVING UP TO  
OUR BRAND

QATARGAS 3  
SIGNS A LONG  
TERM AGREEMENT  
WITH KEPCO

COMMUNICATION  
VALUES AT  
QATARGAS

THE PIONEER  
EMPLOYEES  
COMPETITION ★

SHAREHOLDERS'  
SPOTLIGHT  
WITH TOTAL

QATAR WEEK  
IN JAPAN

POSITIVE  
PARTICIPATION  
AT THE 26TH  
GASTECH



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# October 2012



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## "Safety and compliance go hand in hand and should form the basis of the way we do things, the 'Qatargas Way'."



As we go into the fourth quarter of 2012, our attention is focused on ensuring that we meet the objectives we had set for ourselves for the year, as individual employees, departments and as an organisation as a whole.

I am pleased with our achievements so far this year. We continue to operate our facilities efficiently and responsibly and deliver LNG to our customers around the globe safely and reliably. As the leading supplier of LNG in the world, we take pride in the significant role we play in helping countries around the world improve the diversity of their energy supplies. We greatly value our excellent relations with our partners and customers across the globe and acknowledge their contribution to our continued success.

In September, we signed a long-term Sales and Purchase Agreement (SPA) with Kansai Electric Power Company Inc. for the supply of LNG into Japan - less than four months after signing a similar agreement with Tokyo Electric Power Company. These new agreements bear testimony to the excellent relations we enjoy with our customers - especially our foundation customers in Japan, and reiterate our

continued long-term commitment to supply LNG to Japan.

The year 2012 marks the 40th anniversary of positive continuing diplomatic relations between the State of Qatar and Japan. To celebrate this important milestone, a series of cultural, sporting and business-related activities are being held in both Qatar and Japan under the banner of Qatar-Japan 2012.

Since establishing diplomatic relations in 1972, Japan and Qatar have been major trade partners, especially in the field of energy, as Japan imports a significant portion of its LNG requirements from Qatar. The first ever cargo of LNG from Qatargas and Qatar was delivered to Japan over 15 years ago and our deliveries have continued on time ever since.

Qatargas is proud to have played a key role in bolstering the cordial relations between the two nations, through the LNG business. Japan, its people and our customers are very important to us and we continue to do all we can to support Japan's requirement for stable supplies of energy, especially in the aftermath of the earthquake and

resulting tsunami back in March 2011 which had such a devastating impact on the country.

As we approach year end, I would like once again to urge all of you to complete your assignments and tasks safely. I really cannot stress the criticality of safety in our daily routines enough. From my point of view, the greatest threat to our safety is complacency. My sincerest wish for every employee is that they go home safely to their families every day. I would also like to emphasise the importance of compliance - to legislation and policies, to systems and procedures - in everything we do. Safety and compliance go hand in hand and should form the basis of the way we do things, the "Qatargas Way".

**Khalid Bin Khalifa Al-Thani**  
 Chef Executive Officer

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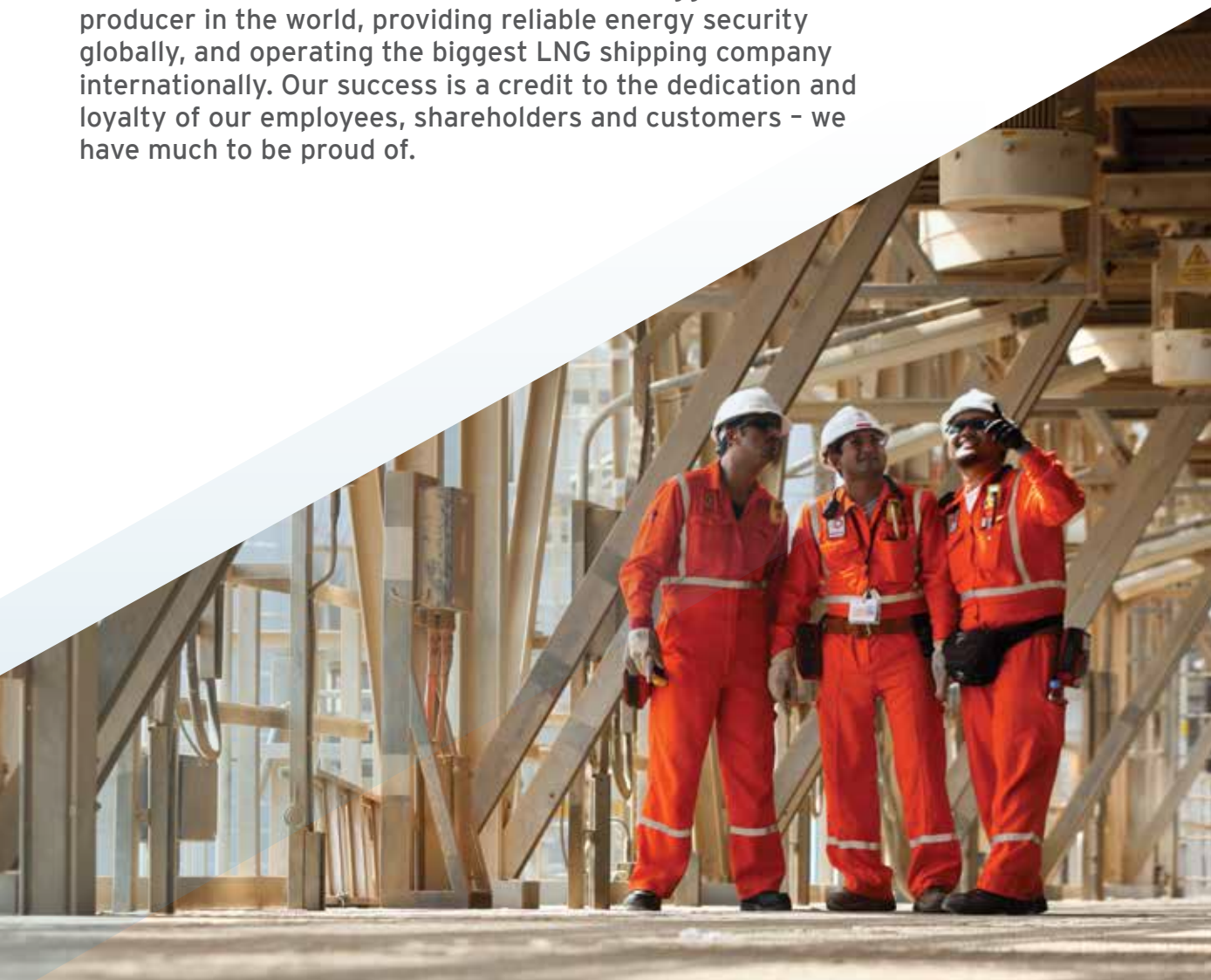


The Qatargas brand embodies our values and carries forward our reputation. As a leading global business we decided the time was right to enhance our brand to reflect our position as "The World's Premier LNG Company".

In this edition of The Pioneer, we are delighted to introduce you to our new visual identity.

## Qatargas: Living up to our brand

Qatargas is a unique success story. Since our establishment in 1984, the State of Qatar has become the biggest LNG producer in the world, providing reliable energy security globally, and operating the biggest LNG shipping company internationally. Our success is a credit to the dedication and loyalty of our employees, shareholders and customers - we have much to be proud of.



### Why Rebrand?

The rise of the internet has changed not only the way we do business but the way global brands are now portraying themselves.

How a company's brand appears in print is no longer the central driver for creating a corporate visual identity. In today's world, how it looks online and on screen is essential.

We began a process to reflect these changes, updating and developing the visual identity of Qatargas, which would align our brand with our company's vision. The branding process also enables us the opportunity to enhance Qatargas brand recognition and develop international awareness.



### How has the logo changed?

The letters are bolder to give more impact and make it more legible online, from a distance and in small sizes.

The letters have been linked to give them equal importance and emphasise our value of working in partnership.

The overall appearance has been redrawn with a three-dimensional graphic to align with most international businesses and to reflect the greater importance of digital media.

### More than just a logo

The new face of Qatargas is more than just a visual identity. It is not just how we look and what we say about ourselves. It's about the experience people have when they meet us. It's about matching our words with our actions.

This is what being 'The World's Premier LNG Company' means.

# Four pillars for success

**At Gatargas, we want to be known for the four pillars which underpin all our business activities: our people, corporate social responsibility, innovation and operating excellence.**

Accordingly, we will set the standard for safety, health and environmental performance, customer satisfaction, a high calibre workforce, efficient and reliable operations, as well as financial performance.

We will respect and value our people and their families, our shareholders, customers, suppliers, communities and the environment.

We will push the boundaries, leverage the knowledge and expertise of our workforce, shareholders and partners, maximising value and creating opportunities for us all.

This is what makes us a world class brand.



## People

We place high value on our employees and aim to attract, retain, develop and motivate a top calibre workforce.

We see our diversity as a source of strength. At the same time, we support quality Qatarisation to enhance the development of the country.

We aim to attract and support talented nationals in the workforce through high level education and training.



## Corporate Social Responsibility

Our position as a global leader brings with it responsibilities as well as opportunities.

Gatargas does not operate in isolation. We are intrinsically linked with the communities and environment in which we operate.

We strive to conduct our business ethically, and demonstrate the highest standards of social and environmental practice.

We are proud to embrace the Qatar National Vision 2030 to achieve successful and sustainable development, inspiring our employees and benefitting communities.



## Innovation

Our remarkable success is in large part due to the emphasis we place on innovation.

We integrate new projects into existing operations and find creative solutions to whatever comes our way.

We strive to develop our people and foster a culture of learning, innovation and excellence.

We trust and empower each other, encouraging initiative and assuming responsibility.



## Operating Excellence

It is through our operating excellence that we are safely and reliably delivering LNG to our customers around the world, from our world-class facilities in Qatar.

We aim continuously to improve business, governance and operating performance.

We work hard to create an incident and injury-free workplace.

## Qatargas seals KEPCO deal

Qatargas 3 has signed a long-term contract to supply Liquefied Natural Gas (LNG) to Kansai Electric Power Company Incorporated (KEPCO) of Japan.



“As the largest LNG-producing company in the world, Qatargas is committed to providing reliable energy supplies to all four corners of the world.”

Khalid Bin Khalifa Al-Thani, Qatargas Chief Executive Officer said, “Today, we have achieved a significant milestone in our excellent partnership with KEPCO, which started in 1994 when we signed an agreement with a consortium of Japanese buyers including KEPCO. This agreement is further testimony of our long-term commitment to Japan and reinforces Qatargas’ global reputation as a safe and reliable supplier of LNG. We remain committed to supporting Japan’s continuous requirement for stable energy supplies.”

Mr. Yoichi Mukae, Executive Director, KEPCO, added, “In this memorable year of the 40th anniversary of diplomatic relationship between the State of Qatar and Japan, we are pleased to execute the new contract with Qatargas, the world’s largest LNG supplier. We strongly expect this agreement to reinforce the partnership between Qatargas and Kansai Electric and to lead to our stable LNG procurement.”

Japan is one of the biggest importers of LNG and this announcement reaffirms the continued partnership between the State of Qatar and Japan since the establishment of diplomatic relations 40 years ago.

KEPCO is the second largest electricity company in Japan and one of the original eight Japanese buyers that signed a multi-party contract with Qatargas 1 back in 1994. The delivery of LNG to Japan and KEPCO under this contract started in 1997.

This is the first long-term bilateral agreement between KEPCO and Qatargas 3. Under the terms of the agreement, Qatargas 3 is committed to delivering 0.5 million tonnes per annum (MTA) of LNG for a period of 15 years starting from 2013.

When Japan was hit by a strong earthquake and tsunami in March 2011, Qatargas successfully demonstrated its reliability and flexibility to supply several Japanese utility companies with large and critical volumes of LNG to compensate for the shut down of their nuclear power plants.

Earlier this year, on June 11, 2012, Qatargas 1 executed a similar long-term deal with Tokyo Electric Power

Company (TEPCO). Qatargas looks forward to further long-term deals with Japanese clients.

The contract was signed at a ceremony in Doha by His Excellency Dr. Mohammed Bin Saleh Al-Sada, Minister of Energy and Industry and Chairman of the Board of Qatargas 3 in the presence of Mr. Yoichi Mukae, Executive Director of KEPCO.

H.E. Dr. Al-Sada said, “The State of Qatar continues to contribute towards global energy security, in line with the vision of His Highness the Emir, Sheikh Hamad Bin Khalifa Al-Thani. Today’s agreement reinforces our strong relationship with one of Qatargas’ foundation customers and demonstrates our continued commitment to supply LNG to Japan for the long-term. As the largest LNG-producing company in the world, Qatargas is committed to providing reliable energy supplies to all four corners of the world.”

## China First for Qatargas

On 19 September the first delivery of liquefied natural gas (LNG) was delivered to China National Oil Corporation’s (CNOOC) Zhejiang LNG Terminal.

“The commissioning of CNOOC’s Zhejiang LNG terminal will meet the growing demand for energy in the People’s Republic of China and we at Qatargas are very proud to have played a pioneering contributing role.”

To mark the occasion, CNOOC Gas and Power Group with senior officials from Qatargas and Zhejiang LNG Terminal shareholders witnessed the arrival of the commissioning cargo at Ningbo, Zhejiang Province.

The cargo delivered by Qatargas’ Q-Max LNG vessel Zarga will be used to commission the newly constructed LNG terminal. The arrival also marks the visit of the first Q-Max LNG vessel, the largest class of LNG carriers in the world, to one of CNOOC’s owned and operated terminals in the People’s Republic of China.

The Zhejiang LNG terminal, located in Ningbo in China’s Zhejiang province, will have a first phase receiving capacity of 3 MTA adding to CNOOC’s operating LNG terminals in Shanghai, Fujian and Guangdong provinces thus maintaining its position as China’s largest LNG importer.

Khalid Bin Khalifa Al-Thani, Qatargas Chief Executive Officer said, “This is an important milestone for Qatargas. We are very pleased LNG from Qatar continues to contribute towards meeting the growing demand for energy in the People’s Republic of China. This achievement highlights Qatargas’ capability to supply LNG to customers around the globe safely and reliably. This delivery will further strengthen the relationship between both companies over the long-term.”

He further stated that, “Under the guidance of His Excellency Dr. Mohammed Saleh Al Sada, Minister of Energy & Industry of the State of Qatar and Chairman of the Board of Directors at Qatargas, Qatari LNG has a key role to play in contributing to countries around the world in improving the diversity of their energy supplies. The commissioning of CNOOC’s Zhejiang LNG terminal will meet the growing demand for energy in the People’s Republic of China and we at Qatargas are very proud to have played a pioneering contributing role.”

An existing Sales and Purchase Agreement by Qatargas and CNOOC

was signed in 2008 for the supply of a total of 2 million tonnes per annum (MTA) of LNG. The first delivery of LNG from Qatar to China with CNOOC was made in October 2009, however this is the first delivery to the newly constructed Zhejiang Terminal and represents a milestone in the business relationship.

Qatargas anticipates that the People’s Republic of China will become one of the world’s largest gas markets, so this is a very important event and builds on existing and future dealings with the country.

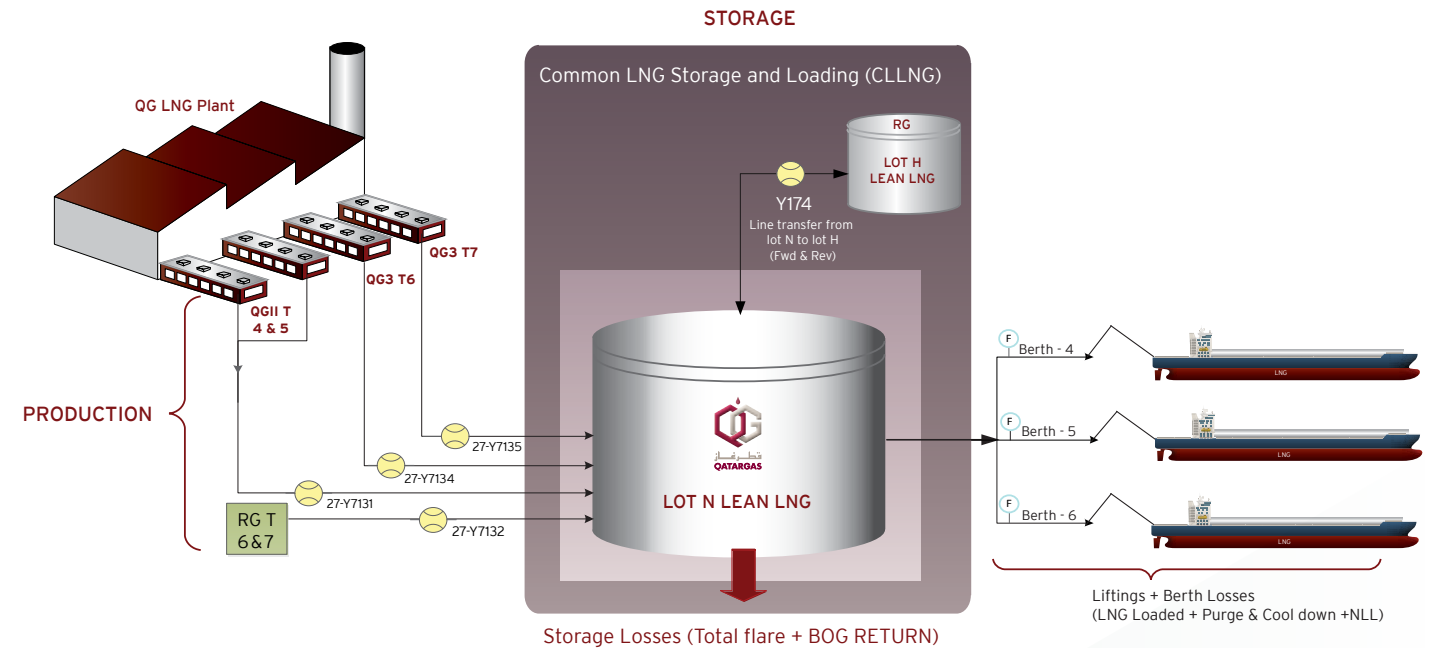




# Common Lean LNG Allocation at Qatargas

In our previous article, we acknowledged the role of Production Allocation within Qatargas. In this article we explain how Production Allocation works for CLLNG (Common Lean LNG) storage and loading facilities at Qatargas under the Commercial Planning and Allocation Department.

Qatargas' CLLNG facilities comprise three Lean LNG tanks within RasGas operated Lot H and 5 Lean LNG tanks within Qatargas operated Lot N. As shown in Figure 2, the Lean LNG production from QG2, QG3, QG4 and partly from RG trains 6&7 runs down to Lot N storages. The Lean LNG from lot N is loaded to ships via berths 4, 5 and 6.



## The daily work of a CLLNG Allocation Engineer:

The Allocation Engineer carries out a daily CLLNG mass and energy balance. A balance or imbalance is a method of calculating the difference between the input of a system and output of a system.

The equations used for mass and energy balance is, (Eq. 01):

$$\text{Imbalance} = \text{Opening inventory} + \text{Production} \pm \text{Transfer line} - \text{Lifting} - \text{Losses} - \text{Closing inventory}$$

The first step to follow for an Allocation Engineer is to gather and validate data presented in the balance, which are:

- The opening and closing inventory which is the volume stored in the tanks at the beginning and the end of the day respectively at midnight.
- The production which is the volume input to the tanks from the LNG processing plants also referred to as rundowns.
- Liftings which are the daily volume loaded into vessels to be shipped up to midnight, also referred to as the midnight loadings values.

- Losses which are the amounts of LNG lost from the tanks and loading facilities, from which part of it is the BOG (boil-off gas) returned to the ventures and rest is flared at tank farm or at jetty.

The transfer line is the volume transferred between LOT N and LOT H.

These data are provided by either CLLNG shift supervisor by emails or through historian software called Plant Operation Information Systems or POIS.

As presented in the Eq. 01, the result (Imbalance) is never zero; this is due to the uncertainties of the metering equipment and readings through manual inputs.

The perfect balance should equal zero. This is obtained by reconciling the gathered data so that the balance is as shown in Eq. 02, and this is referred to as the Data reconciliation, (Eq. 02):

$$\text{Opening inventory} + \text{Production} \pm \text{Transfer line} - \text{Lifting} - \text{Losses} - \text{Closing inventory} = 0$$

The main purpose of carrying out a daily reconciliation balance is to

eliminate the imbalance by reconciling the process data through certain calculation procedures. These procedures are carried out so that the difference between the raw values coming from Lean LNG producers and the reconciled values gives an uncertainty within a certain range.

As LOT N also receives production for a RasGas venture, so there is a final step to the daily work which is to send a document to RasGas that provides information required by them.

Another important task for the Allocation Engineer is to generate monthly reports. As we have shared facilities between LOT N and LOT H, an overall balance on CLLNG facility is carried out on a monthly basis to ensure information received by LOT N and LOT H are consistent. At the end of the each month the Allocation Engineer releases monthly reports, which are the summation of all the reconciled daily totals.

These procedures are only valid for the Lean LNG facilities. There are many other assets and facilities that Production Allocation is accountable for, with their own mass balance and allocation mechanism.

# Terminal Design, Integrity and the Big Q

LNG vessels have come a long way since 1959. Today, the new supersized Q-class carriers are transporting greater volumes, creating a need for bigger and more sophisticated terminals across the world, all of which have to pass Qatargas' high standards of design and integrity.

During the 1950s and 60s escalating electricity costs and thin supply in remote areas sparked interest in the study of liquefaction and shipment of natural gas. Conversion of an old World War II dry bulk carrier into an LNG vessel, the Methane Pioneer, resulted in the first shipment of LNG to the United Kingdom in 1959. The Methane Pioneer was approximately 100m long with a capacity of 5000m<sup>3</sup>.

In comparison, today's typical LNG carriers range from 250 to 295m in overall length with carrying capacities predominantly between the range 120,000 - 180,000m<sup>3</sup>. These vessels have been categorized as Conventional LNG vessels. Most LNG terminals, worldwide, are designed to accommodate these size ranges of Conventional LNG vessels.

Q -Max and Q-Flex vessels are yet larger LNG carriers, designed with loaded draft similar to conventional sizes and range in carrying capacities from 210,000-266,000m<sup>3</sup> with overall lengths from 315 to 345 meters - that's over 70 Land Cruisers long!

The obvious advantage of the Q-class vessels over conventional class carriers is the reduction in shipping costs as a result of economies of scale. However, prior to 2007, existing terminals were not configured to receive Q-class vessels when fully loaded. As a result, many older import terminals promptly renovated

harbours, berths, and off-loading facilities.

To date, there is a total of 38 Q-Flex and 19 Q-Max compatible terminals for the 31 Q-Flex and 14 Q-Max vessels operational worldwide. The first terminal to receive a Q-Flex vessel was Niigata LNG terminal in Japan on 25th of December 2007.

Once a terminal has been identified as a potential destination, Qatargas' role as a charterer is to perform a detailed terminal approval and vessel acceptance process which includes a due diligence review and Ship Shore Interface and Compatibility confirmation study.

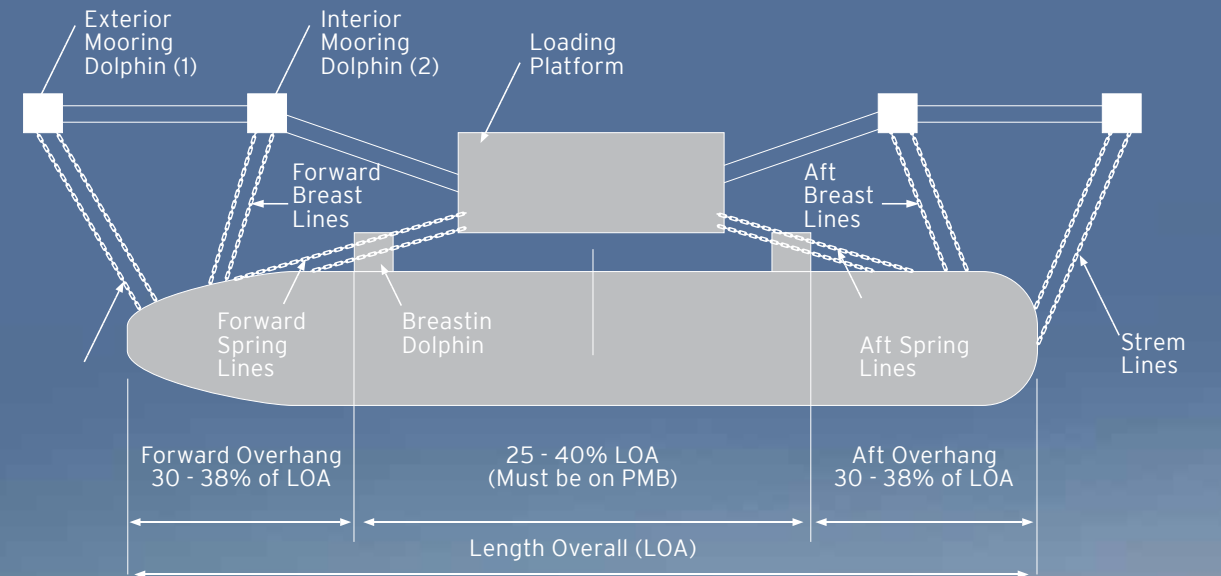
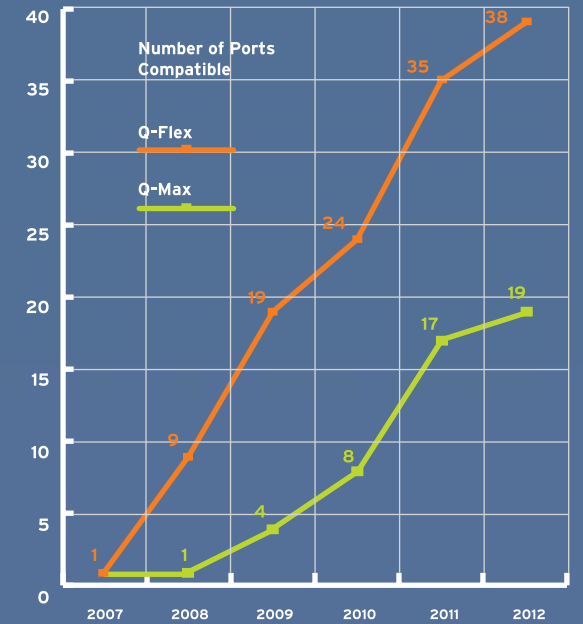
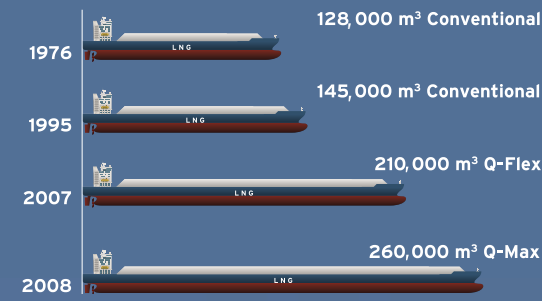
This study is undertaken jointly by Qatargas, terminal operators and ship operators and owners to ensure that the vessel could safely arrive, depart and lie at berth to transfer cargo using the particular waterway or approaches of the terminal.

The team at Qatargas, in co-operation with the ship owners, perform dimensional analyses and Optimoor studies of the berth layout with its orientation, study historical metaOcean conditions, bathymetry and tide data, and various operating parameters for transit and lying at berth to be deemed suitable and safe.

A vessel moored incorrectly at a berth may cause undue forces on mooring lines, which could lead to unsafe conditions for the crew on board as well as damage to the terminal. Incorrect alignment may also lead to the vessels inability to discharge or an inability for equipment fitted at berth to perform effectively.

During 2012 the Qatargas chartered Q-Max and Q-Flex fleet is expected to travel approximately 4 million nautical miles - equivalent to traveling to the moon and back over 8 times! We certainly have come a long way since the Methane Pioneer back in 1959.

**"The... advantage of the Q-class vessels... is the reduction in shipping costs as a result of economies of scale."**



# A Simple Guide to Accruals Accounting

For most people, the mention of Accruals Accounting will send them into a flat spin, but for Qatargas employees who deal with finance on a daily basis, it's a fundamental concept of accounting and one that's worth a closer look.

## Why record Accruals?

Good question. In accounting terms, the purpose of recording accruals is to document the Company's liability for all goods or services when the following conditions apply:

- The company has received the goods or services, and
- The title has transferred to the company.

This includes the portion of goods and services that have been delivered, constructed, or completed when the following conditions apply:

- The vendor has not yet invoiced,
- The vendor has invoiced, but the company has not yet received the invoice,
- If the invoice has been received, it has not been validated as a correct/complete invoice for processing purposes, or
- If the invoice has been validated, it has not been processed into the accounting system for payment.

One of the basic principles of accounting dictates that expenses are recognised and recorded in the period in which they occur, regardless of when the payment is made. This is an important

aspect of accounting and allows for accurate reporting for management purposes. The same principles allow for the use of an estimate when the information is not readily available.

The accrual is reversed at the beginning of the next accounting period and the validated invoices are processed. If an invoice is not processed in the following accounting period then the expense or income needs to be re-accrued.

## The importance of Accruals

The need for this method arose out of the increasing complexity of business transactions and to present a true and fair view of financial information at a given moment in time. Selling on credit or services that provide revenue streams over a long period of time affect the company's financial condition at the point of the transaction. An example of this would be a shipment, say, on the way to Chubu Electric at Kawagoe in Japan. The cost of producing the LNG is already accounted for but the payment for the gas may not be received for some time, possibly outside the accounting period the shipment set off on its journey.

Similarly, a promise on the part of

Qatargas to make a payment in future for goods received, services availed etc. is considered as an accrued expense.

It makes sense that such events should be reflected on the financial statements during the same reporting period that these transactions occur.

By considering the accrued income and accrued expenses it is possible to get a complete picture of the financial position of the company at any one time.

## Impact on financials

Financial statements are prepared under the Accruals Concept of accounting which requires that income and expense must be recognised in the accounting periods to which they relate rather than on cash basis.

Under Accruals basis of accounting, expenses must be recorded in the accounting period in which they are incurred. Therefore, accrued expense must be recognized in the accounting period in which it occurs rather than in the following period in which it will be recorded.

Income, on the other hand, must be recorded in the accounting period in which it is earned. Therefore, accrued income must be recognized in the accounting period in which it arises

rather than in the subsequent period in which it will be received.

The Accruals basis of accounting ensures that expenses are "matched" with the revenue earned in an accounting period. And, in fact, the Accruals Concept is very similar to the matching principle.

## Threshold value

In Qatargas, we adopt a threshold value of \$10,000 per invoice for accruals. QGOPCO Accounting Team conducts training for all Cost Controllers/Focal Points to help them understand the concept, educate further and update the changes in accrual process.

Justification and support documents including documentation to show the basis of calculation.

The justification provides the reason or methodology for determining the accrual amount. Providing justification is mandatory because it is the only way an auditor can determine how the accrual amount was developed. This becomes especially important if the responsible person who prepared/provided the accrual has moved on or the review takes place sometime in the future when our memories are less accurate in recalling the details on how and what was done to come up with

the accrual amount. Finance will not accept accruals without appropriate supporting documents to obtain desirable level of comfort and it could lead to material misstatement in the financial statements.

## Justifying Accruals

Justification for accrual transactions is not limited to a specific document, but can be in any form. It may be hand written, typed, or system generated. Its purpose is to document (recognize) the current status of the obligations.

## Below are a few examples:

- A copy of a received but unprocessed invoice,
- A status report from a vendor showing the value of work done,
- A copy of site report, providing number of employees and their rates (average rates will suffice);
- The benefits of Accruals

## Measuring Performance

Under accrual-based accounting, performance can be measured more reliably when full costs for a period are taken into account. The utilisation of resources can be weighed against performance and this is one of the most important reasons for accrual-based accounting. Accrual-based accounting helps management in effective decision-making.

## Transparency

Accrual-based financial reporting by companies may help to avert undesirable spending behaviour by preventing a distorted picture of the

**"Financial statements are prepared under the Accruals Concept of accounting which requires that income and expense must be recognised in the accounting periods to which they relate rather than on a cash basis."**





**“Accrual-based financial reporting by companies may help to avert undesirable spending behaviour by preventing a distorted picture of the company’s financial position.”**

company’s financial position.

The adoption of accrual-based accounting improves financial transparency, integrity and reliability of financial information.

### Defining the beast

Accruals Accounting. What is it and what’s the difference between typical accounts practice? A good place to start is to define it and what we mean by some of the everyday terms used.

The Accruals Concept - one of the fundamental accounting concepts - requires that costs and revenues are recognised in the accounts when incurred or earned - as opposed to when the money is received or paid as with standard accounting practice.

Accrued cost is an estimate of the cost of something that has been incurred - and is owed - but which has not yet been recorded by the accounting system (e.g. a supplier has not sent an invoice for goods or services that have already been received).

Accrued income is an estimate of the income that is due from a transaction but which has not yet been recorded (e.g. a sales invoice has not yet been raised).

Hence, any money that is owed by a business in the current accounting period must be accrued and added to expenses in the profit and loss account.

International Accounting Standard 37 Provisions, Contingent Liabilities and Contingent Assets, ensures that appropriate recognition criteria and measurement bases are applied to provisions, contingent liabilities and contingent assets.

In IAS 37 Provisions, Contingent Liabilities, and Contingent Assets the terms Provision and Contingent Liability are defined as follows (reference paragraph 10):

- A provision is a liability of uncertain timing or amount.

- A liability is a present obligation of the entity arising from past events, the settlement of which is expected to result in an outflow from the resources of entity.



Established in 1984, Qatargas pioneered the Liquefied Natural Gas (LNG) Industry in Qatar.

Today, we are the largest LNG producing company in the world, with a production capacity of 42 million tonnes per annum (MTA).

Through our People, Operating Excellence, Corporate Social Responsibility and Innovation in Global Energy we safely and reliably deliver LNG to our customers around the world.

**The World’s Premier LNG Company**  
[www.qatargas.com.qa](http://www.qatargas.com.qa)



# Communications in Qatargas

One of the key pillars of any company's business success is communications. Well-organized communications benefit a company in general and each employee in particular.



To work well, employees need to be kept informed not just about the day to day issues that directly affect their jobs but also about the changes happening around them.

They also need to know about decisions being taken and ways in which they can influence them. Sending out communications from management is easy but for staff to feel valued they need to know that this process is two-way - that their contributions are valued and they are involved in the decision-making process.

The results of successfully implemented communication efforts is normally seen in improvements in productivity, quality of products or services, employee morale, and ultimately, profitability.

Qatargas has declared a commitment to become the world's premier LNG company. Our goal to help drive progress in this direction is to build and maintain a communications system that optimises the quality and range of communication tools and processes to enable the free flow of information throughout the organisation. Communications are considered "the

**"Communications are considered the 'oil in the corporate machine' helping its functions and processes operate smoothly."**

oil in the corporate machine" helping its functions and processes operate smoothly.

Employees made it clear in the 2011 People Survey that communication needed to be improved. Some staff felt they could not always speak freely, fully contribute or get involved in decisions impacting their job.

In response to your feedback, a cross-functional team of employees looked into ways and means of enhancing the Company's communication provisions and they came up with five recommendations regarding planning procedures, tools, training and communication values to provoke a change in culture and behaviours in line with our newly revised Covenant in the Qatargas Direction Statement to: "Openly communicate and share information".

The recommendations were endorsed by senior management, further refined in workshops and actions initiated. One key action was to define a set of six Qatargas Communication Values and to provide guidance on the observable behaviours

that each one of us should display in line with those values.

In a diverse organisation like Qatargas with almost 70 nationalities represented in our workforce and with multiple internal and external constituencies and stakeholders, it is vitally important to maintain a coherent

consistent Qatargas messaging and communications system, culture and processes which reflect our values as an organisation. We need to develop an organisational environment where people feel they are valued, where their contributions are considered seriously, and where they are encouraged to

stand up and communicate their ideas and thoughts freely.

To help achieve this goal, all Qatargas employees will be required to adhere to the six Communication Values and linked behaviours indicated below:

<p><b>We will communicate with honesty and integrity</b></p>	<p><b>WHY?</b> Creates an impression of corporate solidity and affirms the Company's ethical commitments. Establishes that we as Qatargas employees stand for something and will stand behind our expressed commitments.</p> <p><b>SAMPLE ACTIONS:</b> Assume a positive intent. Communicate without attributing blame. Keep confidential information confidential.</p>
<p><b>We will be active and respectful listeners</b></p>	<p><b>WHY?</b> Recognizes that people are diverse and not everyone comes with the same experience of life. Emphasizes that in Qatargas we treat each other with respect and dignity, recognizing also that the innovation so essential for business success springs from unique perspectives.</p> <p><b>SAMPLE ACTIONS:</b> Give your audience due respect and appreciation as valued partners in the enterprise. Respond tactfully to queries. Devote sufficient time to deliver key messages in appropriate language to ensure people understand. Encourage contributions, questions, challenges. Give people time and space to formulate their responses. Allocate sufficient time in meetings to cover an issue. Calmly, respectfully and patiently check for understanding. Repeat and rephrase questions to ensure greater clarity. Be on the lookout for signs of doubt or resistance, probe tactfully to draw out any issues, and be open to feedback and contrary views.</p>
<p><b>We will encourage face to face communication</b></p>	<p><b>WHY?</b> Successful communication depends on listening - and learning - and there is no more effective means of communication than face-to-face interaction. A large part of communication is not in the words spoken but in the body language, the spaces between the words, the facial expressions, the delays in response. It gives priority to the human aspect. In an increasingly impersonal, faceless, wired up electronic universe, it reminds individuals of their humanity.</p> <p><b>SAMPLE ACTIONS:</b> Manage by walking about. Spend time talking to subordinates. Minimize the use of emails and phone with colleagues in the same location. Be sensitive to the challenges of two-way communication in large group situations. Encourage an open door policy. Schedule regular one-to-one and group meetings to enhance interaction within the team.</p>

**We will share information openly and transparently**

**WHY?**

Teamwork is fundamental to the success of organisations. Without open and transparent collaboration and sharing, the team cannot attain its highest potential. It engages employees, conveys respect, and strengthens buy in. It establishes a platform for the free exchange of ideas. Everyone's collaboration and full participation makes the team stronger and more effective. Without full disclosure of the facts, people will fill in the knowledge gaps for themselves with the inevitable margin for error, gossip and misinterpretation - encourages people to highlight issues.

**SAMPLE ACTIONS:**

Cascade information - Promote upward, downward and sideways communications.  
 Clarify for people what is expected of them - do not withhold unnecessarily key documents or other resources that may be of benefit to them.  
 Explain the "what", the "how" and also the "why".  
 Be inclusive - make people feel involved in decisions that affect their daily work.  
 Assure audiences that their interventions are valued.  
 Give opportunity for people to talk, express concerns, raise questions and suggestions, and ensure that communications are not one way.

**We will communicate both good news and bad news**

**WHY?**

Shows organisational maturity. Engenders greater clarity and creates greater trust. Involves employee as an integral component in the Company's problem solving process.

**SAMPLE ACTIONS:**

Give credit when credit is due.  
 Give praise in public to colleagues where it is merited to encourage contribution, productivity and performance.  
 Encourage everyone to highlight bad news early so that appropriate action can be taken to resolve it and learn from mistakes.  
 In giving difficult feedback, take the time to consider and plan how to do this in the most respectful and least damaging manner.

**We will communicate regularly and timely**

**WHY?**

Enables reflection, to understand the context, the "big picture", to plan, to be well prepared, to ensure that people have everything they need to approach their tasks with the right tools and in the right frame of mind and so contribute more effectively.

**SAMPLE ACTIONS:**

Do not delay announcements of new required activities and changes to established routines. Keep people informed in good time of decisions affecting their work and their normal expectations.  
 Announce an adequate time frame in which to deliver assigned work and be prepared to discuss openly with employees on any constraints they may be considering.  
 Provide constructive feedback as close as possible to the time of the activity.

**In the coming months, the company will provide its employees with adequate training as to the use of the concepts in order to better communicate & enhance their daily work experience.**

# Clicking with Qatarization

**Qatari job seekers can now access a dedicated page at [www.qatargas.com.qa](http://www.qatargas.com.qa) providing all the latest opportunities, information and advice on careers at Qatargas.**

In 2012 Qatargas launched a dedicated Qatarization page on its web portal with the objective of providing national job seekers with all the relevant information and the facility to apply online for existing vacancies.

The page provides information on the specific elements of the Qatarization programme at Qatargas as well as the Qatarization strategy of the State of Qatar in general. The page also lists all the benefits and perks that are offered to Qatari nationals working with the Company in line with State of Qatar's prevailing employment laws. Comprehensive details of Qatargas internship and scholarship programmes are included. A special Frequently Asked Questions (FAQs) section helps address any queries the job seeker may have.

Commenting on the initiative, Abdulaziz Al Mannai, Human Resource Manager at Qatargas, said: "We are pleased to offer this service in both Arabic and English languages to all potential candidates from the Qatari job-seeking community. One of our core objectives behind this initiative is to recruit highly qualified and committed nationals who are ready to achieve their personal objectives and contribute to the overall success of Qatargas.

A joint dedicated professional team from Recruitment and Qatarization Divisions are assigned to support and ensure the Company's Qatarization vision. I sincerely hope many nationals will refer to this page as a truly useful resource for job opportunities with Qatargas during their search for potential employers."

He added that Qatargas participates in various events such as the annual Qatar Career Fair, universities' career fairs, sponsored events and other targeted campaigns in a bid to attract qualified and committed national job seekers. A dedicated team drawn from Recruitment and Qatarization divisions, has developed a strong relationship with universities and high schools in the country to source national talent. "In addition, we look after our national employees through completing their recruitment formalities and induction programme in a timely and caring way. We are also committed to providing prompt responses to queries about career opportunities within Qatargas," Al Mannai said.



Scan the QR code and visit the page



**"One of our core objectives behind this initiative is to recruit highly qualified and committed nationals who are ready to achieve their personal objectives."**

## Shareholders' Spotlight:

# An interview with Stephane Michel, MD, Total Qatar



### Can you please provide us with some background about yourself and your role at Total?

I joined Total in early 2005 and was sent directly to Singapore to develop our downstream presence in Asia. Prior to joining Total, I spent 8 years with the French Ministry of Finance working as the Energy Advisor to Nicolas Sarkozy, who was then the French Minister of Finance - it was quite a different job actually!

I moved to upstream operations in 2008 when I was appointed Business Development Manager for Qatar and after a hectic year as Managing Director in Libya, I was honoured to be back with Total Qatar in September 2011 as Managing Director.

### What's your typical day like?

As you know, Total operates the offshore field Al Khalij. So it's my responsibility to check that we run

our operations in a very safe way and also that we deliver the production expectations of Qatar Petroleum and our headquarters.

I also try to spend as much time as possible outside my office either on the field or with our stakeholders, notably Qatar Petroleum and Qatargas. I believe it's key to promote mutual understanding in order to find the best way to further support the exceptional development of the State of Qatar in oil and gas.

Last, but by no means least, I spend a lot of time with my trusted staff especially with Qatari and local employees to support them in their career development.

### Where will the most significant growth occur in Total over the next few years?

Total has a worldwide portfolio of more than 40 new projects worth

### "Today, Total is active in all stages of the energy industry, from upstream to downstream and petrochemicals."

more than 1 Billion US\$ each. I could say that growth is going to happen everywhere but it is most noticeably true in Canada, the Gulf of Guinea, Russia and Australia. As far as Qatar is concerned, we are working towards a number of objectives. These include adding a new phase of development to Al Khalij field as soon as our license is renewed; continuing to bring added value in terms of marketing sales as we are achieving with our current LNG SPAs; further developing our presence in petrochemicals and refining; and, finally, supporting QP's operations.

### What do you see as our energy industry's greatest challenge?

Human resources. I believe attracting, training and retaining competent people to deliver the growth in energy production will be crucial. It's a huge challenge for everyone. That's why developing and training Qatar locals is not only a moral duty but also an industrial necessity.

### How do you see Total's relationship with Qatargas?

Total is very satisfied with the professionalism of the Qatargas team, their achievement and the transparency of the information that we get as shareholders. I would like to take this opportunity to congratulate Sheikh Khaled for his visionary leadership and the whole team for their success and I hope that Qatargas sees Total as a long-term reliable partner from whom they can get support whenever required, and who will always challenge them in a positive and constructive way.

### What is your company's main contribution to the Qatari energy sector?

Total has been in Qatar for 76 years. We are very proud of our history here, and to have been a pioneer in the development of the petrochemical industry in the 1970s and 1980s along with Qapco and of the LNG industries in the 1990s along with Qatargas 1.

Today, Total is active in all stages of the energy industry, from upstream to downstream and petrochemicals.

Total operates the Al-Khalij oil field, which produces around 30,000 b/d. Total is a partner of CNOOC on the exploration of the deep horizons of the B/C Block. In LNG, Total is a shareholder of Qatargas 1 and Qatargas 2 and an offtaker for 5.2 Mt of LNG to various destinations in

### "Total is very satisfied with the professionalism of the Qatargas team, their achievement and the transparency of the information that we get as shareholders."

Europe and Asia. And finally, Total is a founding partner of Dolphin Energy, which exports more than 2 bcfd of gas from Qatar to the United Arab Emirates.

In downstream activities, Total is a partner of the Laffan refinery (10%), of Qatar Petrochemical Company (20%), and of Qatofin, a joint venture between Total Petrochemicals (36%), QAPCO (63%) and Qatar Petroleum (1%).

### What does the future hold for Total in Qatar?

When you inherit the position of Managing Director from such a strong legacy you feel accountable for past achievements and anxious to ensure a bright future. I know Total has everything needed in terms of technological expertise, project management capacity, gas market access and the quality of its human resources to actively support further developments within the State of Qatar both in upstream and downstream operations. It's up to us - and by that I mean the Total family and its partners - to make it happen.



# Effective Management with Supervising The Qatargas Way

Supervising The Qatargas Way (SQW) modules are designed to train employees in supervisory roles to become more effective in their day-to-day roles and will help to elevate Qatargas to a premium status company.

As a result of feedback from the 2011 Employee Opinion Survey, the MLT has agreed to roll out a mandatory suite of modules called 'Supervising the Qatargas Way' to help build employees' competences. All employees who have direct reports and who are in a supervisory position are required to attend all modules, which will be scheduled over the forthcoming months and years. The modules are as follows:



## Phase 1

- The Performance Management Cycle
- Objectives Setting & Monitoring
- Appraisal discussions
- Coaching for performance and for development
- Appraisal Rating & Ranking Process
- Competence Assessment & Development
- Communicating the Qatargas Way

## Phase 2

- Delivering work
- Building and managing effective diverse teams
- Work Planning & Tracking
- The Art of Delegation
- Job Handover process
- Problem Solving & Decision Making
- 'People' Policies & Procedures (co-designed and delivered jointly with PR)
- The Supervisor role in the Recruitment & Interview Process
- Effective Induction for new employees (co-designed and delivered jointly with PR)

The Supervisor role in Appraisal Appeals and PIPs (co-designed and delivered jointly with PR)

The Supervisor role in the Disciplinary procedure (co-designed and delivered jointly with PR)

The Supervisor role in the Termination procedure (co-designed and delivered jointly with PR)

The design phase of the priority modules for 2012 is complete. The Learning & Development Department is pleased to announce that the first four modules of "Supervising the

Qatargas Way" will start in the last quarter of 2012 with course duration as below:

- PM 1: Mid & End Year Appraisal Discussions - 1 day
- PM 2: Appraisal Rating & Ranking Process - 1 day
- PM 3: Competence Assessment & Development - 1 day
- CQ 1: Communicating the Qatargas Way - 2 days

A "Self Registration System" has been developed for ease of registration, monitoring and management of your own schedule which can be accessed from the following link: <http://portal/departement/qgld/TE/SQW/>

Personalised emails have been sent to all qualifying employees which includes a full schedule for the rest of 2012. Employees should discuss and agree on suitable dates with their respective supervisors and register for agreed dates at the above link of the self-registration system.

Any queries or concerns should be directed to SQW Focal Point:

Mohammad Imran - [mimran@qatargas.com.qa](mailto:mimran@qatargas.com.qa)



# Human Resources Emergency Preparedness

The annual Emergency Preparedness training in June, involving three crisis exercises over two days and highlighted areas for improvement which are being acted on.

The Human Resources Department ran their annual Emergency Preparedness training in June. This was delivered by an external provider over two days and included specialist training on communicating with grieving relatives as well as providing the opportunity to undertake three Crisis Exercise Drills: Salama, Wadi and Al Rayyan.

During the exercises, the prevailing scenarios required the HR Manager to mobilize four teams within the HR Cell,

namely the Relatives Response Team, the Hospital Liaison Team, the Family Liaison Team and the Evacuation Reception Team.

Systems and protocols were tested and the appropriateness of current tools evaluated which led to clear and necessary actions for immediate preparedness improvement as well as themes for ongoing investment.

One of these key themes centres on data, specifically the currency and

accuracy of employee contact details within the HR systems, without which the HR Cell Relative Response team cannot contact employee relatives in time of crisis. Employees are requested to check personal and emergency contact details at the earliest and to update those details as soon as their circumstances change using the Employee Self Service (ESS). This will help us improve our HR preparedness in the future.

## Human Resources Policy Awareness Workshops

The HR department has launched a series of sessions to raise awareness across a number of key areas including Recognition and Award, Employee Relations, Salary Administration and Job Design. The aim of these workshops is not only to increase knowledge of these policies but to offer guidance on their practical application through the use of case studies.

As always, the department has been busy. In July, Managers and Supervisors were offered sessions on the refreshed Recognition and Award Policy in Doha and at Ras Laffan. During August, we ran a session on the Employee Relations Policy in Doha and similar Ras Laffan sessions were run throughout September. Further sessions will follow in the remainder of the year and we hope to include a visit offshore.

## Service Desk Relaunch

HR-PA Service Desk has been given a complete revamp, bringing even more human resource services, functionality and issue resolution capability directly to employee's PCs or laptops.

An updated self-service HR-PA Service Desk has been launched by the HR Department. The new service is an enhancement of the original HR-PA Service Desk launched in March 2012 and advances our efforts to standardise accessibility to HR support specifically relating to Personnel Administration processes and requests. The new service also provides all Qatargas employees' with a more efficient channel for query resolution.

Prior to HR-PA Service Desk, HR-related queries took an average of 2 days to be resolved. In the spirit of continuously improving our services to the entire Qatargas organisation, the HR Department, in collaboration

with the IT Department, has further streamlining processes for submitting, monitoring and resolving HR-PA Service Desk queries. To date, more than 200 queries have been received through the new self-service application, saving employees time and improving productivity generally.

The enhanced self-service HR-PA Service Desk can be easily accessed through your Qatargas Portal.

We hope you enjoy it!

# Qatargas attends 26th Gastech

The 26th Gastech event was held in London at the Excel Centre from 8 to 11 October 2012.

Qatargas attended with a delegation led by Chief Operating Officers of Administration, Commercial & Shipping, Engineering and Ventures and Finance. Qatargas also exhibited at the Qatar Petroleum pavilion and showcased Qatargas as the World's Premier LNG Company.

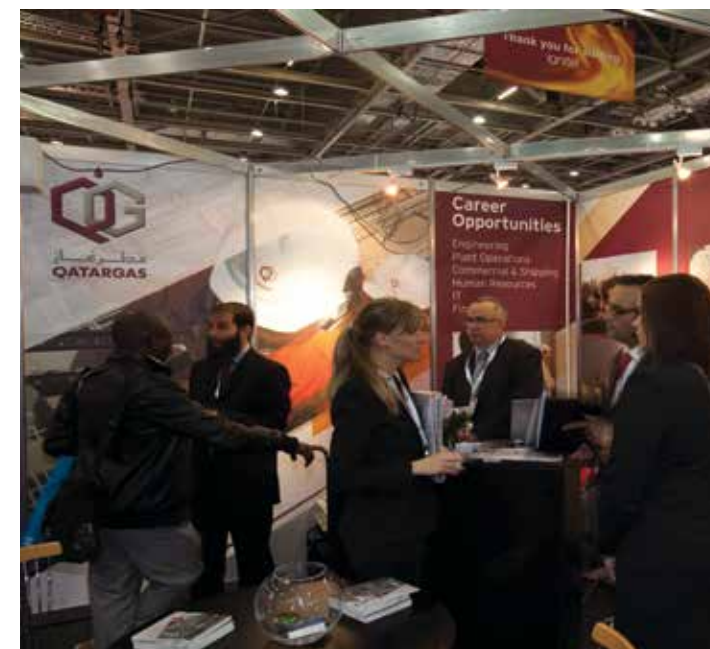
The Gastech conference brings the world's professional gas community together, to understand the issues impacting our business today and in the future. The opening of the conference saw a Ministerial keynote speech by Rt. Hon. Edward Davey MP - Secretary of State for Energy & Climate Change - Her Majesty's Government as



well as a host welcoming speech from Sir Frank Chapman and concluded with an inspirational presentation by the world renowned particle physicist and broadcaster Professor Brian Cox.

Qatargas delivered a keynote address at the Ministerial & VIP Programme - the speech was delivered by Chief Operating Officer - Commercial & Shipping Alaa Abu Jbara and highlighted the vision of Qatargas to be the world's Premier LNG company.

The speech reiterated Qatargas' outstanding track record of reliability and operational safety. With a flexible



portfolio, the largest LNG shipping fleet and access to markets around the world, and the commitment to continue to supply LNG to our customers seeking new opportunities to secure energy needs well into the future.

Additionally, as a main sponsor, Qatargas sponsored the Gastech Cyber Zone, which was branded with the Qatargas logo. The zone was used extensively by Gastech delegates for internet access.

Running concurrently with the Gastech event, the Human Resources department participated in the Ignite

Recruitment exhibition, using the platform as a relevant opportunity to meet with potential jobseekers and highlight the world-class career opportunities available at Qatargas.

As part of the new Qatargas corporate identity, an advertising campaign was launched at the Excel Centre and covered all areas of the Gastech venue including the concourses and key delegate routes. The campaign highlighted the evolved Qatargas brand and promoted some of the key attributes of the company - people, flexibility, reliability and global reach.

**"The Gastech conference brings the world's professional gas community together, to understand the issues impacting our business today and in the future."**

# Road Safety Campaign

## Partnering for a Secure Future!

During the months of May and June 2012 Qatargas Security conducted a road safety awareness campaign in both Doha and Ras Laffan. The main focus of the campaign was to ensure that our employees were fully aware and compliant with the various traffic and parking requirements within QG facilities. The Qatargas Security team was supported by various members of management assisting security guards at various entry points to Qatargas facilities.

Key areas covered during the campaign included stopping at stop signs, reverse parking, using seat belts at all times

while driving, refraining from using mobile phones while driving, following indicated speed limits and being aware of pedestrian crosswalks.

During the first week numerous information bulletins were sent to Qatargas employees announcing the campaign and its objectives. Initial reports from the various security entry/exit points indicated that there were numerous violations in most areas prior to the road campaign.

However, as the campaign continued, with awareness bulletins released over a

3-week period, the number of violations diminished considerably. Just another example of how Qatargas employees can come together to improve our safety and security culture.



# So You Think You Know How to Drive Safely? PROVE IT!

Use the tear off card and complete the crossword and the puzzles (or just one of them) and add your name; department; staff number and signature where indicated. All the Crossword answers can be found by viewing the latest "Road Safety Campaign Pipeline" document, which is in the Security Library on the General Services intranet site of the Company's home intranet page.

Answers to the picture quiz can be found either in the same document

or were covered in the mandatory Defensive Driving course. Send the original completed card by internal mail addressed to: Anil Kayastha, Room 5-09, Qatargas Doha Head Office.

The emphasis is on staff participation; you are encouraged to look at the security intranet site, learn about road safety but also to have some fun at the same time. Remember, you need to answer all questions correctly to have a chance of winning.

Entries are open to all direct hires,

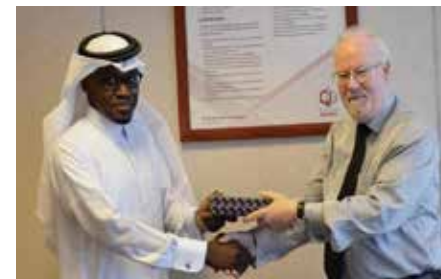
secondes and contract staff who are employed by Qatargas Operating Company Ltd. We will only accept one entry per person, anyone submitting more than one card will be disqualified. Entries should be from individual staff in their own handwriting using their own endeavours and no team entries will be considered.

The competition is open until the 6<sup>th</sup> December 2012 and the draw will be soon after the closing date.

Good luck and stay safe!

# Winners

The Competition raffle was held on Thursday, October 11<sup>th</sup>. Facilitated by Dr. Osama Ibrahim-Qatargas Chief Medical Officer (right), Brian Devlin - PR Head of Communications & Planning (left) and Lawrence Wright - Legal Compliance Manager and the Pioneer's Associate Editor of Compliance Communications Initiatives. (middle)



Faraj Fahad  
Staff Number 2848  
(Won a Galaxy Tab)



Raja Ragothaman  
Staff Number 3793  
(Won an iPod Touch)



Mohamed Darawsheh  
Staff Number 1099  
(Won an iPod Touch)

# Previous Competition Answers

## Medical Quiz:

### CHOOSE THE BEST ANSWER\*

- Which factor among those listed below is considered the most harmful to your body?
  - Slight overweight
  - Smoking
  - Occasionally drinking alcohol
- Which type of exercise among those listed below is considered the most beneficial to the health of your heart?
  - Regular Moderate aerobic exercise
  - Heavy weight lifting
  - Bowling
- What is the affect of improper positioning of your body while sitting in your office or your car?
  - Back and neck pain
  - High blood pressure
  - Fat trouble
- How frequently should a healthy man screen his blood lipids? (Unless directed otherwise by his Health Care Provider)
  - Every month
  - Every 2 months
  - Every year
- What is the best way to deal with severe stress at work?
  - To break an object
  - To explode in the face of your wife/husband when you go back home
  - To speak up and discuss with someone you trust
- Which nutrition style among those listed below is considered healthiest?
  - I always take my breakfast; have a mid-day snack, lunch and early light dinner
  - I prefer to miss my breakfast and have a heavy lunch when I get back home from work
  - I eat an salad, I only eat one meal in the morning
- Which sleep pattern is healthier among those listed below?
  - I take a nap for 2 hours after coming home from work, and then go to sleep late at night
  - I sleep continuously for 6-8 hours at night
  - I sleep for 4 hours at night, then wake up using an alarm clock to get urgent work done
- What is the safest pain killer to use among over the counter medications listed below if you suffer from mild to moderate pain?
  - Valoren
  - Brufen
  - Panadol
- Among the options listed below what would be the best option to take if you suspected that you or any of your family members might be suffering from a heart attack in the late evening?
  - Call 999
  - Take aspirin
  - See your doctor the next day
- Among the vaccines of the infections listed below, which of them is a toxoid vaccine?
  - Tetanus
  - Mumps
  - Measles

\*Note: useful clues could be found in the medical intranet articles on tag portal

- Smoking
- Regular moderate aerobic exercise
- Back and neck pain
- Every year
- To speak up and discuss with someone you trust
- I always take my breakfast; have a mid-day snack, lunch and early light dinner
- I sleep continuously for 6-8 hours at night
- Panadol
- Call 999
- Tetanus

## Crossword Puzzle

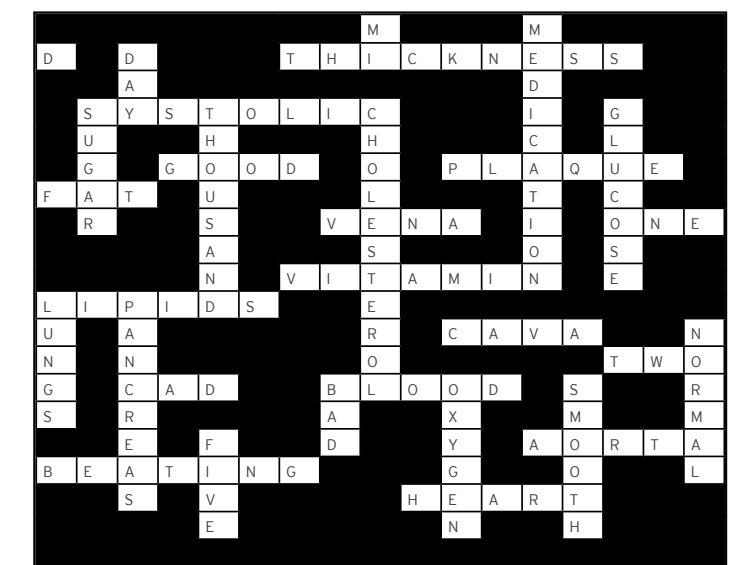




Photo provided by Japanese photographer : H. Suzuki

# A Flavour of Qatar in Tokyo

**Qatargas was a strategic sponsor of the recent “Qatar Week: Al Ferjaan in Tokyo” held at Roppongi Hills from 27 September to 1 October. The event is part of Qatar Japan 2012, a celebration of 40 years of diplomatic relations between the State of Qatar and Japan.**

Al Ferjaan, standing for ‘neighborhood’ in colloquial Qatari Arabic, took the form of a large reconstructed cultural village incorporating a traditional local souq and designed to showcase Qatari heritage.

The souq, bearing a striking resemblance to Doha’s Souq Waqif, was constructed in one of Tokyo’s most popular shopping and leisure areas. Thousands of Japanese attended the five-day event to discover more about the culture and the heritage of Qatar.

The purpose of the event was to give an authentic experience of Qatari culture, helping to promote understanding between the two nations. A number of Qatari companies and organisations

were present at the souq depicting Qatari life, culture and business. Accompanying Qatari music and dance performances also featured as well as a series of informative talks and presentations, film screenings, and an exhibition of Qatari products. Samples of traditional Qatari national dress were on display and visitors experienced the traditional art of “henna” adornment.

At the official opening, Mr. Ghanim Al-Kuwari said, “Qatargas is very proud to be associated with Qatar - Japan 2012, which seeks to build on a solid and enduring partnership between Qatar and Japan which started 40 years ago. Japan is one of the biggest importers of LNG in the world and a valued Qatargas’

foundation customer. We are absolutely committed to helping the Japanese in their objective of improving energy security through diversifying the mix of long-term energy supplies.”

Al Ferjaan is one of many events to mark 40 years of friendship and co-operation between the State of Qatar and Japan.

**“We are absolutely committed to helping the Japanese in their objective of improving energy security through diversifying the mix of long-term energy supplies.”**



A Flavour of Qatar in Tokyo

**“Qatargas is very proud to be associated with Qatar - Japan 2012, which seeks to build on a solid and enduring partnership between Qatar and Japan which started 40 years ago. Japan is one of the biggest importers of LNG in the world and a valued Qatargas’ foundation customer.”**



Saad Sherida Al-Kaabi, Director of Oil and Gas Ventures in Qatar Petroleum, Mansoor Al Khater, CEO of Qatar Museums Authority and Ghanim Al Kuwari, Chief Operating Officer - Administrator, Qatargas at the press conference to announce Qatar-Japan 2012 sponsors.



# Promoting Safer Driving During Ramadan

An increase in the number of traffic accidents is generally noticed during the month of Ramadan. This is partly due to changes in people's daily routines, fasting and the greater number of journeys to relatives and friends. Once again this year, Qatargas was a key supporter of the Traffic Department's annual Ramadan road safety awareness campaign.

Several initiatives aimed at increasing road safety awareness were held throughout Ramadan as part of a month-long road safety campaign organised by the Ministry of Interior's Traffic Department and supported by Qatargas.

One of the key activities of this year's campaign was the daily distribution of Iftar packs to motorists at key traffic intersections in Doha and surrounding areas. In addition to dates and water, the packs also contained a booklet, car sticker, and other informative material

promoting safe driving. A traditional 'Garangao' celebration was held for families and kids at the Hyatt Plaza on 2nd August at which safe driving messages were highlighted through various performances, games and quizzes at this festival.



"We have been able to make a positive impact on road safety awareness... an important part of Qatargas' corporate social responsibility initiatives."

Goodies and gifts were distributed to children at the Hyatt Plaza and the Corniche.

As part of the media campaign associated with the road safety drive, Qatargas, along with officials from the Traffic Department, famous Qatari athletes and media representatives participated in a Ramadan dinner get-together at the Diplomatic Club on 7th August. Key road safety messages and the role of officials, the public and organisations in promoting road safety awareness were discussed at this event.

Road safety booths were set up at Landmark Mall, Hyatt Plaza and The Mall every weekend during Ramadan to get the message across to the public through live shows, games and quizzes.

Also during the final week of the campaign, infant car seats were distributed to parents of new-born

babies at Hamad Hospital. Studies have shown that the use of seat belts saves lives in serious road accidents and infant safety seats are the preferred solution for protecting children. Gifts were also distributed to children at Care Centres.

Commenting on Qatargas' collaboration with the Traffic Department in organising the campaign, Ghanim Al-Kuwari, Qatargas Chief Operating Officer - Administration said: "Qatargas is happy to have supported the Traffic Department in running this campaign in an effort to make the roads safer for nationals and residents in the State of Qatar and believes that we have been able to make a positive impact on road safety awareness. Road safety is an important part of Qatargas' corporate social responsibility initiatives. We are keen to continue this partnership in the future."



## Road Safety TV commercial launched

A special Road Safety commercial, produced by Qatargas in cooperation with the Traffic Department, was aired throughout the holy month of Ramadan on Qatar TV and Rayyan TV. The commercial targeted young drivers and showed the devastating results of reckless behaviour on the roads. Actual accidents that occurred in Qatar were re-enacted to show viewers the devastating impact they have had on people in our community.

# Helping to Keep Local Traditions Alive through Garangao Donation

**Qatargas' recent support of a Garangao night at Al Daayen reaffirmed our continuing support of local community events throughout the year.**

This year, Qatargas supported Al Daayen Municipality in organising the Garangao night celebrations which fell on the 14th night of the holy month of Ramadan.

For those of you who don't know, Garangao is a mid-Ramadan tradition widely celebrated across the countries of the Gulf region. On this night, joyous children roam neighbourhoods singing traditional songs that mark the occasion and receive a variety of gifts and bags of sweets from members of the public.

Commenting on the initiative, Mr. Mansour Rashid Al-Naimi, Qatargas Public Relations Manager, said: "We were happy to partner with Al Daayen Municipality in organising this significant event that reinforces the social bonds within members of the local community. Qatargas is always at the forefront of supporting such initiatives and has been actively involved in numerous similar initiatives in the past."

Mr. Khalifa Al Mohannadi, Head of Public Affairs at Al Daayen Municipality, said: "We value Qatargas' support in making this event possible. This initiative comes as part of the Municipality's efforts to keep local traditions alive and to encourage the younger generation to preserve this form of folk heritage. Every year we plan to make this event a memorable one for children and adults alike by organising several festivities in a



traditional Garangao atmosphere. We are particularly grateful to Qatargas for the financial support given to us."

As part of the celebration, children received - in addition to the traditional Garangao gifts and sweets - a booklet explaining the origin and significance of the celebration. Folk songs related to the occasion were presented in addition to traditional food items. There were also exciting contests in which the children of the Municipality participated.

The donation forms part of Qatargas' corporate social responsibility programme and is aimed at supporting initiatives that promote local traditions and customs.

**"On this night, joyous children roam neighbourhoods singing traditional songs that mark the occasion and receive a variety of gifts and bags of sweets from members of the public."**

# Audio Education Complex Receives Support

**The Audio Education Complex is a prominent Doha institution catering to the educational needs of children with hearing impairment. Qatargas is supporting the institution's endeavours to provide state-of-the-art hearing aids to students.**

On 12th July, Qatargas Public Relations Manager Mansour Rashid Al-Naimi handed over a cheque to Salim Al Marri, Administration Supervisor of the Audio Education Complex. The donation forms part of Qatargas' continuing commitment to the support of education in the country, especially that of individuals with special needs.

Commenting on the initiative, Mansour Rashid Al Naimi, Public Relations Manager, Qatargas, said: "Corporate Social Responsibility is one of our

core strategic priorities at Qatargas. We are happy to support this prime educational institution which caters to the needs of a very significant segment of our society."

"Our position as a premier LNG company is an opportunity for us to support important social development initiatives that will continue to improve the lives of the people of this country. Corporate Social Responsibility forms an integral part of our company vision."

Shamma Mattar Al Dosari, Director of Audio Education Complex said: "We would like to thank Qatargas for supporting Audio Education Complex in our endeavours to offer children with hearing impairment a decent opportunity to excel in their life in general and in their studies in particular. This support will enable them to use the best technology available to help them with their lessons and in communicating with the outside world."



**"Corporate Social Responsibility is one of our core strategic priorities at Qatargas. We are happy to support this prime educational institution which caters to the needs of a very significant segment of our society."**

## Flower Power

**Qatargas is supporting 'A Flower each Spring' Programme by the Friends of the Environment (FEC), under the patronage of Her Highness Sheikha Mozah Bint Nasser Al-Misned. The initiative aims to protect Qatar's flora and enhance the environment for the local community.**

'A Flower Each Spring' is an initiative to protect the local flora of Qatar in their natural habitat through replanting a specific variety of flower or plant each spring. Qatargas is supporting the initiative through a financial contribution to the programme.

This year the plant chosen is 'Anabasis Setifera' and the FEC has organised activities including field trips and festivals focusing on the species.

"Anabasis Setifera", is an under shrub covered with juicy leaves. The flowers are small and appear in November and December. The halophyte (salt tolerant) plant grows in salt marshes along the shores of the Gulf, especially in the south-west regions of Qatar. The habitat supporting the plant is above tidal sea levels yet has saline soil.

Halophytes have immense relevance for the Gulf region as scientists are investigating the features and characteristics that enable halophyte plants to tolerate and resist high salinity. The research will help scientists to develop, through genetic engineering, plants which can tolerate and resist salinity, helping to turn salt soil into productive land.

During a brief ceremony held on 20th June, Mansour Rashid Al-Naimi,

Qatargas Public Relations Manager at Qatargas, handed over a cheque to Khalid Al Sheaibi, Public Relations Manager of FEC.

Mansour Rashid Al-Naimi said, "We are very pleased to support the 'A Flower Each Spring' programme conducted by the FEC. Responsible environmental management and high standards of environmental performance is a key element of Qatargas' corporate social responsibility programme. We are keen to participate in initiatives that promote awareness and protection of the environment and contribute towards sustainable development, thereby supporting the Environmental Development Pillar of the Qatar National Vision 2030."

Khalid Al Sheaibi, Public Relations Manager of FEC said, "We would like to thank Qatargas for supporting the 'A Flower Each Spring' programme that aims to increase community awareness on the importance of vegetation in protecting the environment from degradation and desertification. The programme also aims to build a positive attitude towards the natural environment among young people and develop innovative capacity and creativity in the fields of environmental development, especially among children."

**"We are keen to participate in initiatives that promote awareness and protection of the environment and contribute towards sustainable development, thereby supporting the Environmental Development Pillar of the Qatar National Vision 2030."**

## Junior Golf Drive

**For the third year running, Qatargas is supporting the Qatar Golf Association (QGA) through its sponsorship of the QGA Junior Golf Programme.**



Qatargas is continuing its support of the Qatar Golf Association, and its efforts to promote the sport in Qatar, by sponsoring this year's Junior Golf Programme. The objective of the programme is to improve the standard of golf among juniors. The Golf Junior players of the Golf Association as well as the Doha Golf Club participate in weekly golf competitions throughout the year with weekly prizes to encourage young people to participate.

At a ceremony held on June 13 at Qatargas' Doha Head office, Ghanim Al-Kuwari, Qatargas Chief Operating Officer - Administration, handed over a cheque to Fahad Nasser Al-Naimi, General Secretary of Qatar Golf Association.

At the event, Ghanim Al-Kuwari said: "We believe that our sponsorship will encourage more people to take

up the sport in Qatar, especially among the young. Promoting and supporting sporting activities is part of our corporate social responsibility programme, supporting the Human Development Pillar of Qatar National Vision 2030."

Fahad Nasser Al-Naimi, General Secretary of Qatar Golf Association said: "We are thankful to Qatargas for its ongoing support to Qatar Golf Association. This is the third season in a row that Qatargas has sponsored the Junior Golf Programme.

Qatargas' support will definitely help our objective at the Qatar Golf Association to see a whole team of new young golfers trained and equipped for future golf in Qatar."

**"We believe that our sponsorship will encourage more people to take up the sport in Qatar, especially among the young."**



## Humanitarian Aid to Syria Relief Campaign

Qatargas employees have made a significant financial contribution to the Syria Relief Campaign undertaken by The Sheikh Thani Bin Abdullah Al-Thani Humanitarian Services (RAF).

**"I would like to extend my sincere thanks and appreciation to all the Qatargas employees who have responded very enthusiastically towards this humanitarian cause. This clearly demonstrates the high sense of social commitment and concern towards fellow human beings that our people have."**

The Syria conflict has been raging for nearly two years with many forced to leave their homes as a result. The objective of the RAF campaign is to deliver emergency humanitarian aid - food, clothing, medicines and

shelter - to tens of thousands of Syrian refugees who have been displaced by the ongoing violence in their home country.

Mr. Ghanim Al-Kuwari, Qatargas Chief Operating Officer - Administration handed over a cheque to Mr. Ayed Al Qahtani, General Manager and Head of the Board of Trustees of RAF, during a brief ceremony held at the Qatargas Head Office building in Doha on June 27.

Mr. Ghanim Al-Kuwari, said: "I would like to extend my sincere thanks and appreciation to all the Qatargas employees who have responded very enthusiastically towards this humanitarian cause and contributed generously to support the ongoing campaign by RAF. This clearly demonstrates the high sense of social commitment and concern towards fellow human beings that our people have."

Mr. Ayed Al Qahtani, General Manager and Head of the Board of Trustees of RAF said: "We would like to thank the Qatargas Management and employees for supporting us in this noble cause. Providing charitable programmes and humanitarian projects to those who are most in need, in an efficient and effective way, is one of the most important objectives of RAF."

Similar humanitarian aid campaigns in the past have also attracted excellent response from Qatargas employees. In 2011, Qatargas employees contributed towards the Somalia famine aid. Also in 2010, Qatargas employees made a financial contribution in support of the victims of the massive flooding in Pakistan.



## Supporting the Community with Red Crescent

As part of our CSR Programme this year, Qatargas is supporting Qatar Red Crescent's "La'ali Al-Bir" Initiative, which aims to help needy families and patients who require urgent treatment.



Qatargas has made a financial contribution to the Qatar Red Crescent in support of its sponsorship of needy families and the provision of assistance to patients' activities under the "La'ali Al-Bir" Initiative.

During a brief ceremony held at Qatargas' Doha Head Office, Mr. Mansour Rashid Al-Naimi, Qatargas Public Relations Manager, handed over a cheque to Mr. Firas Abdelkarim, Head of Public Donations Section at the Red Crescent Society. The donation forms part of Qatargas' ongoing Corporate Social Responsibility programme aimed at bolstering the services of local charitable organisations serving the community. The support is also aligned

to our endeavours towards the Qatar National Vision 2030.

Mr. Al-Naimi said, "We are pleased to lend our assistance to the Qatar Red Crescent in support of these very deserving causes. Qatargas is always at the forefront of supporting initiatives like these and has been actively involved in numerous similar initiatives in the past."

In response, Mr. Abdelkarim said:

"We appreciate the continuing support of Qatargas to our organisation in helping address the issues faced by needy families in our community and also patients in our medical facilities who require special assistance."

**"The donation forms part of Qatargas' ongoing Corporate Social Responsibility programme aimed at bolstering the services of local charitable organisations serving the community."**

# Employees Support Burmese Humanitarian Aid Project

**Qatargas employees have contributed towards the Myanmar Relief Campaign, which is delivering much needed humanitarian aid to Burmese refugees fleeing from sectarian violence.**

Qatargas employees have made a financial contribution to the Myanmar Relief Campaign undertaken by The Sheikh Thani Bin Abdullah Al-Thani Humanitarian Services (RAF).

The objective of the campaign is to deliver humanitarian aid to tens of thousands of Burmese refugees who have crossed into neighbouring Bangladesh to escape the sectarian violence in Myanmar. The campaign is aimed at raising money to provide them with basic needs such as shelter, food and essential medicines.

A cheque was presented to Mr. Ayed Al Qahtani, General Manager and Head of the Board of Trustees of RAF by

Mr. Ghanim Al-Kuwari, Qatargas Chief Operating Officer - Administration at a briefing ceremony held at the Qatargas Head Office in Doha on September 26.

Mr. Al-Kuwari said, "The positive response from our employees towards this humanitarian cause is a clear testament to their high sense of social commitment and concern for their fellow human beings, wherever in the world they may be. We would also like to commend RAF for their initiative and are pleased to support their philanthropic endeavours. We hope this will motivate other organisations to do the same."

Mr. Ayed Al Qahtani, General Manager

and Head of the Board of Trustees of RAF said:

"We would like to thank the Qatargas Management and employees for supporting RAF in this noble cause. Providing charitable programmes and humanitarian projects to those who are most in need."

Qatargas employees have supported several such campaigns in the past. In June this year, Qatargas employees contributed towards the Syria Relief Campaign this year, the Somalia Famine Aid campaign in 2011, and to victims of the widespread flooding in Pakistan in 2010.

**"The positive response from our employees towards this humanitarian cause is a clear testament to their high sense of social commitment and concern for their fellow human beings,"**

